

Treasurer's Report for the AGM – Scottish Waterski Association

Financial Year: 1 April 2024 – 31 March 2025

Overview

We ended the financial year with a small deficit of £1,054 compared with a surplus of £17,125 in the prior year. Despite this, the organisation remains in a strong financial position with net assets of £213,255 and cash reserves of £122,591.

Income remained broadly stable, while expenditure increased following significant investment in competition equipment and facilities, leading to the year-end deficit. This was inline with the planned budget for the year. The Association continues to operate essentially without debt.

Income Performance

Total income for the year was £159,638, a slight increase on the previous year's £156,315. Key income streams were:

- **sportscotland** / Lottery funding: £75,076 (up from £70,900)
- Towing income: £54,791 (down from £58,268)
- Membership income: £7,849 (up from £5,795)
- Tournament income: £2,620 (up from £1,708)
- Course income: £640 (down from £1,984)
- Other income: £16,932 (inc. café rent - virtually unchanged)
- Equipment sales: £1,730 (up from £745)

Grant funding remains the single largest contributor to income (47%), followed by Town Loch towing income (34%).

Expenditure

Cost of Sales

Cost of sales rose from £7,643 to £11,233, driven mainly by higher “coach expenses” (£4,657 vs £449). Please note this includes our event delivery costs.

Operating Costs

Administrative and establishment costs totalled £151,795, up from £132,722 the previous year. Notable points include:

- Wages decreased from £101,612 to £96,539 – includes a gap in COO post.
- Boat costs remained largely stable.
- Repairs and renewals increased significantly through investment in competition facilities and equipment. (£4,079 vs £1,320)
- Caretaking & cleaning dropped. Due to doing own cleaning however this has since been reevaluated. (£381 vs £2,759)

Depreciation

Depreciation reduced from £24,341 to £18,882 following the continued ageing of fixed assets and fewer new asset purchases.

Operating Result

The Association recorded an operating loss of £3,227, compared with last year's surplus of £16,113. After interest income of £2,683, the result for the year was a net loss of £544 before tax, and £1,054 after tax.

The primary reasons for the drop in surplus were:

- Higher administrative costs
- Increased cost of sales
- No repeat of last year's large profit from asset disposal (£28,906) – Exchange of Wakeboard Boat for Ski Nautique.

Balance Sheet & Reserves

The Association remains financially secure with net assets of £213,255 (down only slightly from £214,309). This includes:

- Cash at bank: £122,591 (up from £110,092)
- Fixed assets: £89,601 (down from £104,219 due to depreciation)
- Current creditors: £4,584

Reserves remain strong:

- Special reserve: £25,507
- Other reserve: £60,000
- Retained earnings: £127,748

Summary & Outlook

- Income remained stable.
- Costs increased in several operational areas due to planned expenditure, leading to a modest deficit inline with what was budgeted.
- The Association holds healthy reserves and strong cash balances, providing security.
- The team continues to pay close attention to cost management but are increasingly focused on revenue growth which will strengthen financial performance in the years ahead.